

## **Trade Credit**

## Constructor Whole Turnover Credit Proposal Form



| 1. Deta               | ils of applicant          |                            |             |   |          |         |    |                  |                 |       |
|-----------------------|---------------------------|----------------------------|-------------|---|----------|---------|----|------------------|-----------------|-------|
| Company i             | name:                     |                            |             |   |          |         |    |                  |                 |       |
| Contact:              |                           |                            |             | Comp  | any reg. | no.:    |    |                  |                 |       |
| Address:              |                           |                            |             |   |          |         |    |                  |                 |       |
| Postcode:             |                           |                            |             | Teleph  | one no.: |         |    |                  |                 |       |
| Email:                |                           |                            |             |   |          | •       |    |                  |                 |       |
| Associated            | company(ies) rec          | quiring cover:             |             |   |          |         | ,  | YES 🗆            |                 | NO 🗆  |
| If YES, ple           | ase give details b        | elow (continue on se       | parate page | if neces  | sary):   |         |    |                  | •               |       |
| Name:                 |                           |                            |             | Comp  | any reg. | no.:    |    |                  |                 |       |
| Name:                 |                           |                            |             | Comp  | any reg. | no.:    |    |                  |                 |       |
| 2. Natu               | re of your busines        | SS                         |             |   |          | ·       |    |                  |                 |       |
|                       |                           | ncial report and account   |             |   |          |         |    | ay be of assista | ince            |       |
|                       |                           | sed to fill in this form ( |             |   |          | EURO [  |    | GBP □            |                 | USD □ |
| Estimated             | annual turnover in        | your home country:         |             |   |          | Export: | t: |                  | *               |       |
|                       |                           |                            |             | *Please complete supplemental schedule of export turnover |          |         |    |                  | export turnover |       |
| Annual no.            | of customers:             |                            |             |   |          |         |    |                  |                 |       |
| 4. Trad               | ng record                 | •                          | 1           |   | 1        |         | 1  |                  |                 |       |
| _                     | ear ending:               |                            |             |   |          |         |    |                  |                 | /ytd  |
| sales,VAT, intercompa | ny trading):              | ·                          |             |   |          |         |    |                  |                 |       |
| Total bad uninsured   | debts (including losses): |                            |             |   |          |         |    |                  |                 |       |
| Distribution          | ı / salvages:             |                            |             |   |          |         |    |                  |                 |       |
| Net bad de            | bts:                      |                            |             |   |          |         |    |                  |                 |       |
| Number of             | bad debts:                |                            |             |   |          |         |    |                  |                 |       |
| Largest in            | dividual bad deb          | ot:                        |             |   |          |         |    |                  |                 |       |
| Name of la            | rgest bad debt:           |                            |             |   |          |         |    |                  |                 |       |

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| _  |           |        |                |
|----|-----------|--------|----------------|
| 5. | Pravious  | Cradit | insurance      |
| J. | I ICVIOUS | CICUIL | II ISUI AI ICC |

| Have you previously had credit insurance?                | YES | NO 🗆 |  |      |
|--|-----|------|--|------|
| If YES, who was your policy with? Policy expiry date:    |     |      |  | •    |
| Financial year ending:                                   |     |      |  | /ytd |
| Net claims after excesses and uninsured proportions:     |     |      |  |      |
| Number of claims:  |     |      |  |      |
| If policy contained aggregate deductible - state amount: |     |      |  |      |

6. Payment terms and on stop procedures

| o. Taymon terme and on stop procedures |                               |  |
|--|-------------------------------|--|
| What are your normal terms of          | % of customers                |  |
| payment?                               | on these terms                |  |
| Payment terms                          | % of customers on these terms | Suspension: Number of days after payment due date you suspend work |
| Up to 30 days from payment certificate |                               |  |
| 30 to 60 days from payment certificate |                               |  |
| 60 to 70 days from payment certificate |                               |  |
|  |                               |  |

The next section should only be completed if you require cover for supply only contracts.

| Payment terms                              | % of customers on these terms | On stop: Number of days after payment due date you put the account on stop |
|--|-------------------------------|--|
| Up to 30 days from invoice                 |                               |  |
| 30 to 60 days from invoice (up to 30 EOM)  |                               |  |
| 60 to 90 days from invoice (up to 60 EOM)  |                               |  |
| 90 to 120 days from invoice (up to 90 EOM) |                               |  |
|  | •                             |  |

If you wish to provide any additional comments, please attach a further sheet.

7. Debtor analysis

| Debt (amount outstanding at one time) £ / € / \$ | Number of contractors | Amount outstanding | % of total amount outstanding | Remarks |
|--|-----------------------|--------------------|-------------------------------|---------|
| Up to 1,000                                      |                       |                    |                               |         |
| 1,001 - 2,500                                    |                       |                    |                               |         |
| 2,501 - 5,000                                    |                       |                    |                               |         |
| 5,001 - 10,000                                   |                       |                    |                               |         |
| 10,001 - 25,000                                  |                       |                    |                               |         |
| 25,001 - 50,000                                  |                       |                    |                               |         |
| 50,001 - 100,000                                 |                       |                    |                               |         |
| 100,001 - 500,000                                |                       |                    |                               |         |
| 500,001 and over                                 |                       |                    |                               |         |
| Total  |                       |                    |                               |         |



| Details of main contract  Please indicate the credit limi |                            | . Please         | e note this is not  | t a reque                | est for the | e credit      | limit itself   | f which is              |
|---|----------------------------|------------------|---------------------|--------------------------|-------------|---------------|----------------|-------------------------|
| made by separate application                              |                            |                  |                     |                          |             |               |                |                         |
| Name of contractor  | Company reg. n             | 0.               | . Credit limit      |                          |             |               |                |                         |
|   |                            |                  |                     |                          |             |               |                |                         |
|   |                            |                  |                     |                          |             |               |                |                         |
|   |                            |                  |                     |                          |             |               |                |                         |
|   |                            |                  |                     |                          |             |               |                |                         |
|   |                            |                  |                     |                          |             |               |                |                         |
|   |                            |                  |                     |                          |             |               |                |                         |
| Optional cover     Do you wish to cover the follo         | wing which you expect to   | o be cer         | tified in the polic | cy period                | ქ?          |               |                |                         |
| Type of cover   |                            |                  |                     |                          |             |               |                | Amount due              |
| Retentions relating to work e commencing?                 | xecuted prior to this poli | cy perio         | od                  | YES 🗆                    |             | NO            |                |                         |
| Final account balances relati commencing?                 | ng to work executed price  | or to this       | s policy            | YES                      | YES 🗆 NO    |               |                |                         |
| Do you wish to cover the follo                            | wing?                      |                  |                     |                          |             |               |                |                         |
| Type of cover   |                            |                  |                     |                          |             | % of<br>turno |                | Length of time involved |
| Supply only contracts?                                    |                            |                  | YES 🗆               | NO                       |             |               |                |                         |
| Pre delivery costs in relation                            | to supply only contracts   | ?                | YES 🗆               | NO                       |             |               |                |                         |
| 40 Overdve coccuete                                       |                            |                  |                     |                          |             |               |                |                         |
| Overdue accounts     Please detail those accounts         | which are seriously over   | due or g         | giving cause for    | concern                  |             |               |                |                         |
| Name of contractor  |                            | Company reg. no. |                     | Total amount outstanding |             |               | Date o invoice | f oldest                |
|   |                            |                  |                     |                          |             |               |                |                         |
|   |                            |                  |                     |                          |             |               |                |                         |
|   |                            |                  |                     |                          |             | _             |                |                         |
|   |                            |                  |                     |                          |             |               |                |                         |

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| 11. Other information   |       |      |
|---|-------|------|
| Are there any special or unusual facts relating to this risk?   | YES 🗆 | NO 🗆 |
| If YES, please provide details (and please use a separate sheet if necessary):  |       |      |
| Are there any other facts or circumstances you need to tell us about so as to give us a fair presentation of this risk? | YES 🗆 | NO 🗆 |
| If YES, please provide details (and please use a separate sheet if necessary):  |       |      |



| For the purposes of the Consumer Insurance Contracts Act 2019:  Was your total annual turnover and the turnover of all associated companies included on this form over €3m in your previous financial year? | YES 🗆 | NO 🗆 |
|---|-------|------|
| If <b>NO</b> then:  Are you and all of the associated companies included on this form part of a group whose total annual turnover in their previous financial year was over €3m?                            | YES 🗆 | NO 🗆 |

## 13. Declaration

We declare:

- That the information given in this form is to the best of our knowledge and belief correct
- That we are not aware of any circumstances which we have not disclosed to you which might influence your decision about whether to accept the risk and, if so, on what terms
- That none of the contractors are subsidiaries or associated companies of ours and that we have no interest direct or indirect in any of the customers.

| Signature           |  |
|---------------------|--|
|                     |  |
| Name of Signatory   |  |
| Position in Company |  |
|                     |  |
| Date                |  |

## **Data Protection Notice**

Your attention is drawn to the Data Protection Notice which we provide with your policy documents and proposal forms. If you do not have this document, please contact us immediately at creditsupport@tmhcc.com

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