

# POLICY DOCUMENT

## Cyber Security Insurance



**PLEASE NOTE:**

**THE COVER PROVIDED BY THIS POLICY IS AFFORDED SOLELY WITH RESPECT TO CYBER EVENTS AND CLAIMS FIRST DISCOVERED AND REPORTED DURING THE POLICY PERIOD OR ANY APPLICABLE DISCOVERY PERIOD.**

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TERMS IN **BOLD** IN THIS POLICY WORDING HAVE THE MEANING PROVIDED UNDER SECTION 4 – DEFINITIONS.

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THE POLICYHOLDER IS REQUESTED TO READ THIS POLICY AND SCHEDULE CAREFULLY AND TO REVIEW THE COVERAGE WITH AN INSURANCE AGENT OR BROKER TO ENSURE THAT THE CONTENTS AND THE TERMS AND CONDITIONS OF COVER ARE FULLY UNDERSTOOD.

IF THE POLICY OR SCHEDULE IS INCORRECT PLEASE RETURN IT IMMEDIATELY FOR ALTERATION TO THE **INSURER** AT: FITZWILLIAM HOUSE, 10 ST. MARY'S AXE, LONDON, EC3A 8BF, UNITED KINGDOM.

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## Schedule

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ITEM 1 POLICY NO.

ITEM 2 POLICYHOLDER /  
PRINCIPAL ADDRESS

Email

ITEM 3 POLICY PERIOD

(a) Inception Date:  
(b) Expiration Date:  
both days inclusive at

ITEM 4 LIMIT OF LIABILITY/  
SUB-LIMITS:

Aggregate Limit of Liability:

EUR for all **Cyber Events**, all **Losses** combined; however

Sub-limits:

- (a) **PCI Penalties:** GBP  
(b) **Diverted Funds:** GBP  
(c) **BI Loss** arising from **Insured's Systems Disruptions:**  
(i) caused by **Human Error:** GBP  
(ii) other causes: N/A  
(d) Optional extensions: please see ITEM 11 of the Schedule.

**Unless stipulated otherwise, all Sub-limits are aggregate for the whole Policy Period and Discovery Period and are part of and not in addition to the Aggregate Limit of Liability stated above.**

ITEM 5 RETENTION:

GBP per **Cyber Event**, not applying to:

- **Emergency Response Costs**
- **BI Loss**
- **Monitoring Costs**
- Individual ID Protection (Extension **3.6**)
- Preventive Consulting Services (Extension **3.7**)



ITEM 6 BI LOSS INDEMNITY PERIOD:

- (a) Start:
- (i) Standard: 10 hours from **Reporting**
  - (ii) Extension **3.4 (Cloud Providers only)**: 48 hours from **Reporting**
  - (iii) Extension **3.5**: 48 hours from **Reporting**:
- (b) End: 120 days from start as defined in (a) above
- Both times included.

ITEM 7 INCIDENT COORDINATOR:

**Crawford & Company**  
**Hotline:**  
**Email:**

ITEM 8 LEGAL RESPONSE TEAM:

ITEM 9 IT RESPONSE TEAM:

ITEM 10 PR RESPONSE TEAM:

ITEM 11 OPTIONAL EXTENSIONS:

Subject to Sub-limits:

Extension	Covered	Sub-Limit
Contingent BI Loss	Yes / No	GBP in respect of <b>Cloud Providers</b> only
Outage BI Loss	Yes / No	GBP
Post-Attack Revamp Advice Costs	Yes / No	GBP
Network Usage Fraud	Yes / No	GBP
Goodwill Gestures	Yes / No	GBP per <b>Data Breach</b> victim, however GBP for all victims
PCI Additional Costs	Yes / No	GBP



With extra limits or no erosion of the Aggregate Limit of Liability:

Extension	Covered	Extra Limit
Preventive Consulting Services	Yes / No	GBP in the aggregate for the whole Policy Period
Individual ID Protection	Yes / No	No limit per beneficiary; see list of beneficiaries in ITEM 12

ITEM 12 INDIVIDUAL ID PROTECTION BENEFICIARIES:

ITEM 13 GEOGRAPHICAL LIMITS

ITEM 14 APPLICABLE LAW:

ITEM 15 EXCLUSIVE JURISDICTION:

ITEM 16 PREMIUM:

GBP plus applicable tax

ITEM 17 INSURER:

HCC INTERNATIONAL INSURANCE COMPANY PLC



## IMPORTANT NOTICES:

The **Policyholder** hereby confirms that it has received the following information in written form before the conclusion of this Policy:

### Information in respect of the Insurer

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The risk is insured by HCC INTERNATIONAL INSURANCE COMPANY PLC, having its registered office at 1 Aldgate, London, EC3N 1RE, (United Kingdom), authorised by the Prudential Regulation Authority of the United Kingdom (PRA) and regulated by the PRA and the Financial Conduct Authority of the United Kingdom (FCA).

### Data Protection

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All personal data provided to the **Insurer** in relation to this insurance will be included in a data file controlled by HCC International Insurance Company plc and processed for the sole purpose of fulfilling the insurance contract. The **Insureds** expressly agree for the data to be transferred to (i) appropriate third parties (e.g. other insurers, reinsurers, insurance or reinsurance brokers, regulatory authorities) for the purpose of co-insurance, reinsurance, portfolio assignment or management or the adoption of anti-fraud measures, as well as to (ii) other companies of the Tokio Marine group located in countries outside the European Union, with the exclusive purpose of data processing for HCC International Insurance Company plc. The **Insured** may at any time exercise its right to access, rectify, cancel or object to its data being processed, by notifying HCC International Insurance Company plc, 1 Aldgate, London, EC3N 1RE, United Kingdom, pursuant to the provisions of the Data Protection Act 1998.

The **Insured** declares that any personal data it may provide to the **Insurer** related to the **Insured**, any damaged parties or any third person, has been lawfully collected and transferred with the consent of the data subject.

### Complaints

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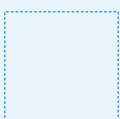
Tokio Marine HCC is dedicated to providing a high-quality service to its clients. Should you not be satisfied, please contact the **Insurer** as follows:

The Head of International Compliance,

HCC INTERNATIONAL INSURANCE COMPANY PLC  
1 Aldgate, London,  
EC3N 1RE - United Kingdom

Should the above recipient be unable to resolve any difficulty directly with you, to your satisfaction, then you may be entitled to refer the dispute to the Financial Ombudsman Service who will review the case of the **Policyholder** case and who may be contacted at:

The Financial Ombudsman Service  
Exchange Tower  
London E14 9SR  
United Kingdom  
Email: [complaint.info@financial-ombudsman.org.uk](mailto:complaint.info@financial-ombudsman.org.uk)  
Telephone: +44(0)300 123 9123



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SAMPLE



## CYBER SECURITY INSURANCE

### 1. What to Do in Case of an Incident

If you are faced with or suspect a **Cyber Event**, please contact the **Incident Coordinator** immediately by calling the Hotline mentioned in ITEM 7 of the Schedule. It is essential to contact the **Incident Coordinator** as soon as practicably possible in order to reduce any potential or actual **Loss**.

Once contacted through the Hotline, the **Incident Coordinator** will recommend and coordinate any necessary immediate and further response to contain or avoid any **Cyber Event** and minimise **Loss** and will also guide you through the next steps of substantiating incidents and **Losses**.

Please find a complete description of the Reporting process and duties and the **Incident Coordinator's** intervention in [7- Reporting and Handling of Incidents and Claims](#).

### 2. What is Covered (Standard Coverage)

The **Insurer** shall pay to or on behalf of the **Insured** the following **Losses** (per type of **Cyber Event**) resulting directly and exclusively from a **Cyber Event**, provided that such **Cyber Event** is first **Discovered** and **Reported** during the **Policy Period** and subject to any Sub-limit stated in [ITEM 4](#) of the Schedule.

CYBER EVENTS	INSURED LOSSES - First Party directly paid or incurred by the Insured	INSURED LOSSES - Liability arising from a Claim or Investigation targeting the Insured
Data Breach	<ul style="list-style-type: none"> <li>• Emergency Response Costs</li> <li>• Event Management Costs</li> <li>• Notification Costs</li> <li>• Monitoring Costs</li> <li>• Recovery Costs</li> </ul>	<ul style="list-style-type: none"> <li>• Damages</li> <li>• Regulatory Fines and Penalties</li> <li>• Defence Costs</li> <li>• Investigation Costs</li> </ul>
Cyber Attack	<ul style="list-style-type: none"> <li>• Emergency Response Costs</li> <li>• Event Management Costs</li> <li>• Diverted Funds</li> <li>• Recovery Costs</li> </ul>	<ul style="list-style-type: none"> <li>• Damages</li> <li>• Defence Costs</li> <li>• Investigation Costs</li> </ul>
Human Error	<ul style="list-style-type: none"> <li>• Emergency Response Costs</li> <li>• Event Management Costs</li> <li>• Recovery Costs</li> </ul>	<ul style="list-style-type: none"> <li>• Damages</li> <li>• Defence Costs</li> <li>• Investigation Costs</li> </ul>
Insured's Systems Disruption	<ul style="list-style-type: none"> <li>• BI Loss</li> </ul>	<ul style="list-style-type: none"> <li>• N/A</li> </ul>
PCI Non-compliance	<ul style="list-style-type: none"> <li>• Emergency Response Costs</li> <li>• Event Management Costs</li> </ul>	<ul style="list-style-type: none"> <li>• Damages</li> <li>• PCI Penalties</li> <li>• Defence Costs</li> <li>• Investigation Costs</li> </ul>
Electronic Media Claim	<ul style="list-style-type: none"> <li>• Emergency Response Costs</li> <li>• Event Management Costs</li> </ul>	<ul style="list-style-type: none"> <li>• Damages</li> <li>• Defence Costs</li> </ul>
E-threat	<ul style="list-style-type: none"> <li>• E-threat Response Costs</li> </ul>	<ul style="list-style-type: none"> <li>• Damages</li> <li>• Defence Costs</li> </ul>



### 3. What Else is Covered (Extensions)

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**Please note:**

- (i) Any **Cyber Event** added by Extension is only covered to the extent it is first **Discovered** and **Reported** during the **Policy Period** (save for the application of Extension 3.2 **Extended Trigger Period**);
- (ii) Any **Loss** added by Extension is covered only to the extent it results directly and exclusively from the **Cyber Event** referred to or added by the same Extension;
- (iii) Some extended covers below are subject to a sub-limit. Please refer to **ITEM 4** of the Schedule for Automatic Extensions and **ITEM 11** of the Schedule for Optional Extensions.

#### Automatic Extensions

Cover hereunder is automatically extended as follows:

##### 3.1 NEW SUBSIDIARIES

Any **Subsidiary** first created or acquired by the **Policyholder** during the **Policy Period** shall be included automatically as an **Insured Entity** from the effective date of its acquisition or creation provided that:

- (a) the number of Personal Identifiable Information (PII), Protected Health Information (PHI) and debit or credit card information records controlled or processed by such **Subsidiary** does not exceed 25% of the number of PII, PHI and credit or debit card information records controlled and processed by the **Policyholder**, whether as a whole or per type of information record, and
- (b) it does not derive more than 25% of its overall revenue from operations and activities in the United States of America, its territories and possessions, and
- (c) its business activities are included within the business activities of one or more **Insured Entities** existing at the date of its acquisition or creation.

Any other newly acquired or created **Subsidiary** shall only be included as an **Insured Entity** if specifically endorsed hereto in writing and any additional premium and/or amendment of cover terms requested by the **Insurer** has been agreed within ninety (90) days from the effective date of its creation or acquisition.

##### 3.2 EXTENDED TRIGGER PERIOD

If any cover under this Policy is neither renewed nor replaced upon expiry, and to the extent it has not been cancelled for non-payment of premium, the time limit for **Discovery** and **Reporting** is extended up to ninety (90) days from the Expiry Date of the **Policy Period** (Extended Trigger Period), but solely in respect of **Cyber Events** actually occurring, or alleged or suggested in a **Claim** or **Investigation**, during the **Policy Period**.

An Extended Trigger Period shall not be afforded in case of a **Change in Control**, except if the latter occurs less than ninety (90) days before the Expiry Date of the **Policy Period**. The Extended Trigger Period shall then start from the effective date of the **Change in Control** and cover shall apply solely in respect of **Cyber Events** which actually or allegedly occurred before such date.

For the purposes of this Extension only, the **Reporting** timeframe under 7.1A(ii) is extended up to the expiry of the Extended Trigger Period, with a thirty (30) days' extra notice period where it has not been practically possible to Report within the Extended Trigger Period

##### 3.3 MITIGATION COSTS

**Loss** is extended to include any **Mitigation Costs** arising from **Circumstances** first **Discovered** during the **Policy Period**.

#### Optional Extensions

Cover under the following Extensions is afforded solely to the extent marked as Covered in **ITEM 11** of the Schedule.

##### 3.4 CONTINGENT BI LOSS

- (a) **Cyber Events** are extended to include **Outsourced Systems Disruptions**, and



- (b) **Loss** is extended to include **BI Loss** arising directly and exclusively from an **Outsourced Systems Disruption**.

**BI Loss** resulting from an **Outsourced Systems Disruption** caused or contributed to by any negligent act, error or omission of a **Cloud Provider** or any employee or service provider of such **Cloud Provider** is subject to the sub-limit stated in **ITEM 11** of the Schedule, except to the extent of any **Data Breach** resulting from such **Outsourced Systems Disruption**.

### 3.5 OUTAGE BI LOSS

- (a) **Insured's Systems Disruption** is extended to include the unavoidable interruption, unavailability or disruption, in whole or in part, of the **Insured's Systems** as the sole and direct result of the outage of any power supply device or system owned and operated only by the **Insured Entity**, and
- (b) **Loss** is extended to include **BI Loss** arising directly and exclusively from an **Insured's Systems Disruption** as defined in (a) above.

### 3.6 INDIVIDUAL ID PROTECTION

All **Responsible Persons** listed in **ITEM 12** of the Schedule will benefit from the Individual ID Protection Services described in **Appendix 1** during the whole **Policy Period**.

### 3.7 PREVENTIVE CONSULTING SERVICES

At the **Policyholder's** election, any **Insured** may benefit from a selection of services from the Cyber Menu included in **Appendix 2** for the purpose of assessing the **Insured's** exposure and possible ways to enhance resilience to **Cyber Events**.

The costs of such services are covered up to the amount stated in **ITEM 11** of the Schedule, which is separate from and in addition to the Aggregate Limit of Liability stated in **ITEM 4** of the Schedule (see **5.2.C Extra Limit for Preventive Consulting Services**). The **Insured** shall however be free to extend services beyond what the Extra Limit allows at its own costs.

### 3.8 POST-ATTACK REVAMP ADVICE COSTS

**Loss** is extended to include any **Revamp Advice Costs** arising from a covered **Cyber Attack**.

### 3.9 NETWORK USAGE FRAUD

The **Insurer** shall indemnify the **Insured Entity** for any portion of extra charges that any information technology, internet or telephony provider of the **Insured Entity** has refused to write off at the **Insured Entity's** verifiable request, and sustained as a direct result of the unauthorised use of:

- (a) the **Insured's Systems**, or
- (b) any telephone systems operated and administered by the **Insured Entity** for its business.

For the purposes of this Extension, such extra charges shall be considered **Loss** hereunder.

### 3.10 GOODWILL GESTURES

The **Insurer** shall indemnify the **Insured Entity** for any **Goodwill Gestures**, which shall be considered **Loss** hereunder for the purposes of this Extension.

### 3.11 PCI NON-COMPLIANCE ADDITIONAL COSTS

**Loss** is extended to include the following costs, expenses and losses sustained by the **Insured Entity** resulting directly and exclusively from a **PCI Non-compliance**:

- (a) the cost of any investigation or audit carried out by or on behalf of credit or debit card scheme members or card issuers that the **Insured Entity** is legally liable to pay;
- (b) the reasonable and necessary IT and legal expenses paid by the **Insured Entity** to co-operate with such an investigation or audit, excluding the remuneration of any employee of the **Insured Entity**, the cost of their time and any other costs or overheads of the **Insured Entity**; and

any costs, expenses, liabilities or losses incurred by a card scheme member for the management of the **PCI Non-compliance** that the **Insured Entity** is legally liable to reimburse to such card scheme member under a merchant services agreement.

## 4. Definitions

Terms in **bold print** as used in this Policy shall have the following meaning:

### 4.1 BI Loss

Losses suffered and costs incurred by the **Insured Entity** during the indemnity period stated in **ITEM 6** of the Schedule directly and exclusively as a result of an **Insured's Systems Disruption** or an **Outsourced Systems Disruption** (if covered); such losses and costs to be calculated and substantiated in accordance with **7.3 BI Loss Valuation**.

### 4.2 Change in Control

Any of the following in respect of the **Policyholder**:

- (a) the merger with or consolidation into any other entity; or
- (b) any person or company other than an **Insured Entity** acting alone or in concert:
  - (i) acquiring ownership or control or assuming control pursuant to a written agreement with other shareholders of more than 50% of the voting rights in the **Policyholder** and/or more than 50% of the outstanding shares representing the present right to vote for the election of the board of directors of the **Policyholder** and/or assuming the right to appoint or remove the majority of the board of directors of the **Policyholder**; or
  - (ii) acquiring ownership of all or the majority of the assets of the **Policyholder**; or
- (c) the appointment of a receiver, administrator, or liquidator, or the equivalent in any jurisdiction.

### 4.3 Circumstance

Any fact, matter or circumstance which would cause a reasonable person to believe that a **Cyber Event** may have occurred or will occur. **Circumstances** shall not include any **Cyber Event** which has been **Discovered**. All **Circumstances** resulting from one same originating cause will be deemed to be one single **Circumstance** and to have first been **Discovered** at the time of the earliest **Discovery**.

### 4.4 Claim

- (a) Any written request or demand made to the **Insured** by or on behalf of a **Third Party** seeking monetary or non-monetary relief;
  - (b) Any criminal proceedings against the **Insured**, or
  - (c) Any regulatory proceedings commenced against the **Insured** by a competent regulatory body with specific authority in respect of data protection laws and regulations,
- arising directly and exclusively of a **Cyber Event** for which the **Insured** is alleged to be responsible.

### 4.5 Cloud Provider

A **Service Provider** providing hosted computer application services to the **Insured Entity** or processing, maintaining, hosting or storing the **Insured Entity's** electronic data and disclosed to and agreed by the **Insurer** in writing

### 4.6 Cyber Attack

The fraudulent, malicious or dishonest:

- (a) causing or use of a **Security Breach**, or
  - (b) disruption or overload of the **Insured's Systems**
- by a **Third Party** for any purpose.

**Cyber Attack** shall not include any **Human Error**.

#### 4.7 Cyber Event

- (a) Any of the events listed under [2 – What Is Covered](#), whether actual or alleged or suggested in a **Claim** or **Investigation**, and
- (b) Any event added as **Cyber Event** under [3 – Extensions](#).

All **Cyber Events** resulting from one same originating cause will be deemed to be one single **Cyber Event** and to have first been **Discovered** at the time of the earliest **Discovery**.

#### 4.8 Damages

The amount of final: judgments, arbitral awards or settlement agreements (to the extent entered into with the **Insurer's** prior written consent), that the **Insured** is legally obliged to pay as a result of a **Claim**.

**Damages** shall not include:

- (i) any fines or penalties,
- (ii) any taxes,
- (iii) any non-compensatory damages,
- (iv) the loss, offset or return of any remuneration or profit of the **Insured** or the cost of re-performing any services of the **Insured**,
- (v) the costs of carrying out any non-monetary relief, or

any sums payable by reason of the payment by the **Insured** of any amounts in breach of relevant terrorism laws.

#### 4.9 Data Breach

Any of the following if actually or allegedly committed or permitted by an **Insured Entity** or any other entity holding or processing **Protected Data** on behalf of the **Insured Entity**:

- (a) The inadvertent loss, destruction or alteration of, or
- (b) The unauthorised disclosure or dissemination of or access to,

**Protected Data** lawfully collected and held by or on behalf on the **Insured Entity**, including due to the negligent (but not reckless or deliberate) loss of documents, hardware or any other media containing access or security information.

#### 4.10 Defence Costs

The reasonable and necessary professional costs incurred by the **Insured** with the **Insurer's** prior written consent (which shall not be unreasonably withheld or delayed) to defend, investigate and settle any **Claim**, including the reasonable premiums (but not the collateral) for any appeal bond, attachment bond or similar bond for any civil proceeding.

**Defence Costs** shall not include any overheads costs or the salary of any employee, director or officer of the **Insured** or any person or entity for whose acts the **Insured** is alleged to be legally liable.

#### 4.11 Discovery / Discovered

The time when a **Responsible Person**, not implicated in any deliberate **Cyber Event**, first becomes aware of:

- (i) a **Cyber Event**,
- (ii) a **Claim** or **Investigation** alleging or anticipating a **Cyber Event**, whichever awareness occurs first, or
- (iii) a **Circumstance**,

regardless of whether the knowledge of such **Responsible Person** is sufficient at such time to prove that such **Cyber Event** or **Circumstance** is



covered under this Policy and to which extent.

#### 4.12 Diverted Funds

The amount of funds transferred from the **Insured Entity's** bank accounts to a **Third Party** not entitled to receive such funds as a direct result of:

- (a) a **Cyber Attack**, or
- (b) the **Insured Entity** or any of its employees, directors or officers, having relied in the ordinary course of business on electronic data or instructions fraudulently impaired, input, modified, prepared or initiated using a **Cyber Attack**, except to the extent:
  - (i) such transfer was intended as or for a loan, extension of credit or similar transaction,
  - (ii) the data or instructions relied upon purported to represent physical documents, or
  - (iii) at the time of the transfer of funds, the person authorising or proceeding with it did not strictly follow applicable written procedures for funds transfer, or no such written procedures were in place or their application was not monitored at the **Insured Entity**.

**Diverted Funds** shall not include any lost funds, the transfer of which was permitted, contributed or facilitated in any way by phishing or by any instructions made over the telephone or otherwise made by voice.

#### 4.13 Electronic Media Claim

Any **Claim** made against the **Insured Entity** by a **Third Party** arising directly and exclusively from:

- (a) libel, slander or any other reputational damage, or
- (b) breach of any intellectual property right, right of publicity or privacy right,

alleged to have resulted from the content of, or deep-linking or framing within, a public webpage or e-mailing designed and/or sent for the business of the **Insured Entity**.

**Electronic Media Claims** shall not include any **Claim** based upon, arising from or attributable to any actual or alleged act of discrimination on any grounds.

#### 4.14 Emergency Response Costs

All fees and costs of the **Legal Response Team**, the **IT Response Team** and the **PR Response Team** for services provided to the **Insured Entity**, as recommended and coordinated by the **Incident Coordinator**, within 72 hours from **Reporting** of a **Cyber Event** or **Circumstance**, to:

- (a) substantiate the existence, cause and extent of a **Cyber Event**; and
- (b) contain the immediate spreading or consequences of such **Cyber Event**.

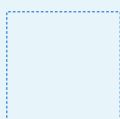
#### 4.15 E-threat

A verifiable threat made specifically to the **Insured Entity** by any means (including ransomware) to commit a **Cyber Attack**, or not to put an end to an existing **Cyber Attack** unless certain conditions (including payments) are met.

#### 4.16 E-threat Response Costs

The following amounts incurred or paid by the **Insured Entity** for the investigation, resolution or mitigation of the consequences of an **E-threat**, to the extent previously recommended and approved by the **Incident Coordinator**:

- (a) the reasonable and necessary fees and expenses of the **Legal**



**Response Team, IT Response Team, PR Response Team** and any extortion specialist,

- (b) any legally insurable payment to the **E-threat** perpetrator, and
- (c) any payments to an informant for information not otherwise available.

#### 4.17 Event Management Costs

All of the following costs incurred by the **Insured Entity** after the **Reporting** of an actual **Cyber Event**:

- (a) **Forensic Costs**, which means the reasonable and necessary fees, costs and expenses of the **IT Response Team** in:
  - (i) substantiating the existence, cause and origin of the **Cyber Event** (including, where applicable, the perpetrator), to the extent the incurring **Emergency Response Costs** has not allowed for the ascertainment of the foregoing,
  - (ii) assessing to what extent the **Cyber Event** has compromised, lost or damaged **Protected Data** or the **Insured's Systems**, and
  - (iii) containing any actual or anticipated compromise or loss of, or damage to, **Protected Data** or the **Insured's Systems** caused by the **Cyber Event**, including by giving advice on the preservation or restoration of any exposed electronic data, the removal of malwares from the **Insured's Systems** and the resolution of a denial of service attack,

but excluding any **Revamp Advice Costs**.

- (b) **Legal Costs**, which means the reasonable and necessary fees, costs and expenses of the **Legal Response Team** in:
  - (i) providing preliminary advice to the **Insured Entity** on the possible legal consequences of the **Cyber Event**, and how to address or mitigate such consequences, including, in respect of a **Data Breach**, the necessity to notify victims or regulators or to offer monitoring services; and
  - (ii) preparing any required notifications to victims of a **Data Breach** or to any competent regulatory authorities in respect of the **Cyber Event**

, but excluding any **Defence Costs** or **Investigation Costs**.

- (c) **PR Costs**, which means the reasonable and necessary fees, costs and expenses of the **PR Response Team**, incurred by the **Insured Entity** upon recommendation of and with the prior written consent of the **Incident Coordinator**, to advise on and manage campaigns of public relation actions to limit the reputational consequences for the **Insured Entity** of a **Cyber Event** that is being or threatened to be publicised in any media.

#### 4.18 Goodwill Gesture

The reasonable amount of any goodwill or commercial gestures including coupons, discounts or payments, consented by the **Insured Entity** to any victim of a **Data Breach** that the **Insured** has notified to such victim, to mitigate the adverse reputational impact of the same for the **Insured Entity** and effectively redeemed or cashed within twelve (12) months of receipt of such gesture by the victim.

**Goodwill Gestures** shall not include any **Notification Costs** or **Monitoring Costs**.

#### 4.19 Human Error

A **Security Breach** inadvertently caused or contributed by negligent acts or errors in the active maintenance, operation, programming or update of the



	<b>Insured's Systems</b> by or on behalf of the <b>Insured Entity</b> .
<b>4.20 Incident Coordinator</b>	Crawford Co as stated in <a href="#">ITEM 7</a> of the Schedule.
<b>4.21 Insured</b>	(a) Any <b>Insured Entity</b> , and (b) Any <b>Responsible Person</b> , solely in respect of <b>Claims</b> or <b>Investigations</b> directed towards them in their capacity as such and solely for "Liability" Insured <b>Losses</b> as listed under <a href="#">2 – What is Covered</a>
<b>4.22 Insured Entity</b>	The <b>Policyholder</b> or any of its <b>Subsidiaries</b> : (a) existing on or before the inception of the <b>Policy Period</b> , or (b) included as a <b>Subsidiary</b> during the <b>Policy Period</b> pursuant to <a href="#">3.1 New Subsidiaries</a> .
<b>4.23 Insured's Systems</b>	Any computer systems including hardware, software and electronic data used or contained therein (but excluding any telephone systems) operated and administered by the <b>Insured Entity</b> for its business.
<b>4.24 Insured's Systems Disruption</b>	The unavoidable interruption, unavailability or disruption, in whole or in part, of the <b>Insured's Systems</b> as the sole and direct result of: (a) a <b>Cyber Attack</b> , (b) <b>Human Error</b> , or (c) a systems shutdown ordered by a competent civil authority or recommended by the <b>IT Response Team</b> in response to a <b>Cyber Attack</b> .
<b>4.25 Insurer</b>	HCC International Insurance Company plc as named in <a href="#">ITEM 17</a> of the Schedule, having its registered office at 1 Aldgate, London, EC3N 1RE, (United Kingdom).
<b>4.26 Investigation</b>	Any official hearing of, or official request for information made specifically to, the <b>Insured</b> , by any competent regulatory body in respect of any actual or potential <b>Cyber Event</b> before any <b>Claim</b> is made in connection thereto. <b>Investigations</b> shall not include any routine or sector-wide inquiry or investigation.
<b>4.27 Investigation Costs</b>	The reasonable and necessary fees and costs of the <b>Legal Response Team</b> incurred by the <b>Insured</b> with the <b>Insurer's</b> prior written consent (which shall not be unreasonably withheld or delayed) for its representation at or response to an <b>Investigation</b> .
<b>4.28 IT Response Team</b>	(a) Any of the persons or entities named in <a href="#">ITEM 9</a> of the Schedule, or (b) any other independent information technologies experts instructed by the <b>Insured Entity</b> with the <b>Insurer's</b> prior written consent.
<b>4.29 Legal Response Team</b>	(a) Any of the persons or entities named in <a href="#">ITEM 8</a> of the Schedule, or (b) any other independent law firm instructed by the <b>Insured Entity</b> with



the **Insurer's** prior written consent.

#### 4.30 Loss

Any of the heads of covers listed as "Insured Losses" under [2 - What Is Covered?](#), plus those included as **Loss** by Extension.

#### 4.31 Mitigation Costs

All reasonable:

- (a) **Third Party** professional fees, costs and expenses (other than **Emergency Response Costs, Defence Costs** or **Investigation Costs**) paid by an **Insured Entity**, and
- (b) payments (or part thereof) made by an **Insured Entity** to identified **Third Parties**,  
exclusively to avoid or mitigate the consequences of a **Circumstance** reported in accordance with [7.1.A How and When to Report](#), solely to the extent that:
  - (i) the **Insured Entity** has obtained the written consent of the **Insurer** prior to incurring such sums, and
  - (ii) **Mitigation Costs** shall not exceed the amount of covered **Loss** that the **Insured** establishes to the reasonable satisfaction of the **Insurer** would, but for the payment of **Mitigation Costs**, result or have resulted from such **Circumstance**.

**Mitigation Costs** do not include **Goodwill Gestures**.

#### 4.32 Monitoring Costs

The reasonable costs of:

- (a) professional credit and identity theft monitoring services, and
- (b) the setting up and operation of external call centre services, or the extension of existing call centre services of the **Insured Entity**,

for the benefit of any natural person victim of a **Data Breach** and incurred by the **Insured Entity** for a period of up to twelve (12) months from **Reporting** of such **Data Breach**.

**Monitoring Costs** shall only be covered hereunder to the extent that the **Legal Response Team** has, prior to the incurring of such costs:

- (i) advised that both the notification and monitoring costs services are required or shall mitigate **Loss** in respect of such natural person, and
- (ii) included an offer for such services in any notification sent to victims of the **Data Breach**.

#### 4.33 Notification Costs

The reasonable and necessary costs incurred by the **Insured** to notify:

- (a) any victim of a **Data Breach**, and
- (b) any competent regulatory body in respect of a **Data Breach**,

to comply with applicable laws and regulations, or to mitigate any potential **Loss**, in respect of such **Data Breach**. **Notification Costs** shall be deemed necessary to the extent that notification is expressly requested or advised as necessary by the **Legal Response Team**, the **Incident Coordinator** or a competent regulatory body.

#### 4.34 Outsourced Systems

Any computer systems including hardware, software and electronic data used or contained therein (but excluding any telephone systems) operated and maintained by a **Service Provider** on behalf and for the business of the **Insured Entity**.



4.35 Outsourced Systems Disruption	The unavoidable interruption, unavailability or disruption, in whole or in part, of <b>Outsourced Systems</b> , however caused.
4.36 PCI Non-compliance	Any actual or alleged non-compliance of the <b>Insured Entity</b> with the Payment Card Industry Data Security Standards
4.37 PCI Penalties	The amount of any penalties that the <b>Insured Entity</b> is legally liable to pay or reimburse to a payment card scheme member as the sole and direct result of a <b>PCI Non-compliance</b> .
4.38 Policy Period	The period stated in <b>ITEM 3</b> of the Schedule.
4.39 Policyholder	The entity named in <b>ITEM 2</b> of the Schedule.
4.40 Protected Data	<p>(a) In respect of any natural person, any information relating to such person that allows identification of her or him directly or indirectly, in particular by reference to an identification number or to one or more factors specific to his or her physical, physiological, mental, economic, cultural or social identity, or</p> <p>(b) In respect of any business or professional, any information of any kind not known or readily ascertainable by proper means by others, the holding and secrecy of which brings economic value or competitive advantage to such business or professional.</p>
4.41 PR Response Team	<p>(a) Any of the persons or entities named in <b>ITEM 10</b> of the Schedule, or</p> <p>(b) any other independent public relation consultants instructed by the <b>Insured Entity</b> with the <b>Insurer's</b> prior written consent.</p>
4.42 Recovery Costs	The reasonable and necessary fees and costs of the <b>IT Response Team</b> in restoring or recollecting any part or contents of the <b>Insured's Systems</b> (however excluding any re-purchasing of the foregoing) impaired, lost or destroyed as a direct result of a <b>Cyber Attack</b> or <b>Human Error</b> to its state immediately before such <b>Cyber Event</b> (or the available technical equivalent).
4.43 Regulatory Fines and Penalties	Any legally insurable civil or administrative fines or penalties awarded against the <b>Insured</b> as a result of a <b>Claim</b> by a regulatory body based upon a <b>Data Breach</b> .
4.44 Reporting / Reported	The reporting of a <b>Cyber Event</b> or <b>Circumstance</b> in accordance with <b>7.1 Notice</b> .
4.45 Responsible Person	Any Director or Officer, Risk Manager, Head of Audit or Legal, IT department manager or officer, or any equivalent positions, of the <b>Insured Entity</b> .
4.46 Revamp Advice Costs	The fees, costs and expenses incurred by the <b>Insured Entity</b> with the <b>Insurer's</b> prior written consent (not to be unreasonably withheld or delayed) for <b>Third Party</b> information technology professionals to advise on the correction, upgrade, replacement, re-sizing or re-design of any part or



contents of the **Insured's Systems** strictly necessary to durably remediate and prevent the repetition of any **Security Breach** evidenced by a covered **Cyber Attack**.

**Revamp Advice Costs** shall not include the purchase, installation or commissioning costs of any hardware or software.

#### 4.47 Security Breach

The unauthorised access to, the impairment or destruction of data or programs within, or the input of unauthorised data or codes into, the **Insured's Systems** by any person by any means and for any purpose.

#### 4.48 Service Provider

Any independent **Third Party** providing information technology services to the **Insured Entity** in accordance with a written contract with such **Insured Entity**.

#### 4.49 Single Event

One or a series of **Circumstances** and/or **Cyber Events** having the same originating cause or source.

A **Single Event** shall be deemed **Discovered** at the time of the earliest **Discovery** of a **Circumstance** or **Cyber Event** of such series.

#### 4.50 Subsidiary

Any legal entity within which and during such time that the **Policyholder**, either directly or through one or more **Subsidiaries**:

- (a) owns more than 50% of the issued and outstanding shares; or
- (b) controls more than 50% of the voting rights; or
- (c) controls the right to vote for the election or removal of the majority of the board of directors.

For the avoidance of doubt, cover shall be afforded hereunder only in respect of **Cyber Events** at any such entity if it is first **Discovered** during the time the entity qualified as a **Subsidiary** as defined above.

#### 4.51 Third Party

Any person or corporate entity other than an **Insured Entity** or a **Responsible Person**.

## 5. Extent of Cover (Trigger, Amount, Duration, Consent)

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Coverage under this Policy is subject to limitations in terms of:

- when a **Cyber Event** or **Circumstance** is first **Discovered** – see 5.1
- amount of **Loss** covered – see 5.2
- for some **Losses**, duration of cover– see 5.3
- the **Insurer's** consent for consultants' costs – see 5.4

### 5.1 POLICY TRIGGER AND ATTACHMENT

- A. This Policy covers only **Cyber Events** and **Circumstances** which are first **Discovered** (whether directly or as indicated, alleged or suggested in a **Claim** or **Investigation**) and **Reported** in the **Policy Period**.
- B. All **Cyber Events**, **Circumstances**, **Claims** and/or **Investigations** shall be deemed together as a **Single Event**, which shall be deemed first **Discovered** at the time of earlier **Discovery** and shall be applied only one retention amount if covered under this Policy.

## 5.2 AMOUNT

### A. [Total Maximum – Aggregate Limit of Liability](#)

The maximum aggregate liability of the **Insurer** under this Policy in respect of all **Cyber Events, Losses** and **Insured** shall be the Aggregate Limit of Liability stated in [ITEM 4](#) of the Schedule.

No provision hereunder or recovery made by the **Insurer** shall have the effect of increasing such aggregate limit, except to the extent of the extra limit under Extension [3.7 Preventive Consulting Services](#), if purchased.

### B. [Sub-Limited Covers](#)

For those **Losses** subject to sub-limits as stated in [ITEM 4](#) and [ITEM 11](#) of the Schedule, the maximum liability of the **Insurer** shall be the indicated sub-limit, regardless of the number of **Losses** and **Circumstances** and regardless of the numbers of **Insureds** claiming under this Policy. When the sub-limit applicable to a type of **Loss** is exhausted, no further **Loss** of the same type shall be payable hereunder.

Save where otherwise stated in the Schedule, sub-limits are aggregate for the whole **Policy Period** and Extended Trigger Period and are included in and not in addition to the Aggregate Limit of Liability stated in [ITEM 4](#) of the Schedule.

### C. [Extra Limit for Preventive Consulting Services](#)

Notwithstanding the provisions under [A.](#) and [B.](#) above, the costs covered under Extension [3.7 Preventive Consulting Services](#) shall be separate from and in addition to the Aggregate Limit of Liability or any Sub-Limits and shall not erode them, subject to the maximum amount stated as Extra Limit in [ITEM 11](#) **Error! Reference source not found.** of the Schedule.

### D. [Retentions](#)

For each **Single Event** the **Insurer** shall only pay the amount of **Loss** exceeding the retention stated in [ITEM 5](#) of the Schedule, except in respect of **Emergency Response Costs, BI Loss, Monitoring Costs** and costs and services under [3.6 Individual ID Protection](#) and [3.7 Preventive Consulting Services](#). Payment of the foregoing exempted **Losses** shall not erode any applicable retention.

## 5.3 DURATION – COVERS LIMITED IN TIME

A. **BI Loss** is covered only during the Indemnity Period stated in [ITEM 6](#) of the Schedule, the duration of which may differ for **Outsourced Systems Disruptions** or BI Loss covered under [3.5 Outage BI Loss](#).

B. **Monitoring Costs** and **Emergency Response Costs** are covered only up to the period stated in the relevant Definitions.

C. Subject always to trigger provisions under [2 - What Is Covered](#) and [5.1 Policy Trigger and Attachment](#), no other **Loss** shall be limited in duration under this Policy, except as otherwise provided by endorsement.

## 5.4 INSURER CONSENT AND CONSULTANT COSTS

### A. [Agreed Consultants](#)

To the extent the **Legal Response Team, IT Response Team** or **PR Response Team** retained by the **Insured** in respect of a **Cyber Event** are those named in the Schedule:

- (i) their instruction for such **Cyber Event** shall not be subject to the **Insurer's** prior written consent, and
- (ii) their fees and costs shall be assumed to be reasonable and necessary.

### B. [Free Choice Consultants](#)

If the **Insured** chooses to instruct a **Legal Response Team, IT Response Team** or **PR Response Team** that is not named in the Schedule:

- (i) the instruction and incurring of costs of such consultant shall be subject to the **Insurer's** prior written consent to be eligible for cover hereunder, however
- (ii) in respect of **Emergency Response Costs**, the prior written consent of the Insurer shall not be required but costs must be recommended and monitored by the **Incident Coordinator**.

Please note: Prior written consent herein shall be required for each individual **Cyber Event**, even where a series of **Cyber Events** is considered a **Single Event** because they share the same original cause or source.

## 6. What is Not Covered (Exclusions)

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The **Insurer** shall not be liable to make any payment hereunder in respect of any portion of any **Cyber Event, Circumstance** or **Loss** caused or contributed to by:

### 6.1 KNOWN MATTERS

any **Single Event** first **Discovered** before the inception of the **Policy Period**.

### 6.2 DELIBERATE OR RECKLESS CONDUCT

any dishonest, fraudulent, criminal, malicious or reckless act or omission committed by or with the solicitation, inducement, knowledge, condoning or other form of support or conscious tolerance of, any person who was a **Responsible Person** of the **Insured** at the time of such act or omission.

This Exclusion shall not apply to **Defence Costs** unless such wrongdoing is established by final adjudication or written admission of the **Insured** or a **Responsible Person**.

For the purposes of this Exclusion, the conduct of an **Insured** shall not be imputed to any other **Insured**, save for that of **Responsible Persons** of the **Policyholder**, which shall be imputed to all **Insureds**.

### 6.3 CONTRIBUTED LOSS

the **Insured** failing in whole or in part to implement any reasonable recommendation or instruction made by the **Legal Response Team**, the **PR Response Team**, the **IT Response Team** (whether in response to a **Cyber Event** or in the scope of services under Extension 3.7 **Preventive Consulting Services**) or the **Incident Coordinator**.

### 6.4 UNDERSIZED SECURITY

any failure to:

- (a) update the **Insured's Systems** security at the earliest possibility in respect of any identified or publicised vulnerability in the **Insured's Systems** whose exploitation could:
  - (i) allow code execution without user interaction, including self-propagation of malware, or browsing to a web page or opening email without warnings or prompts, or
  - (ii) result in compromise of the confidentiality, integrity, or availability of user data, or of the integrity or availability of processing resources, or
- (b) proceed with at least one weekly full backup and one daily incremental backup of all **Insured's Systems** databases.

This Exclusion shall not apply to any covered **Revamp Advice Costs**.

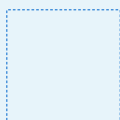
### 6.5 BETTERMENT

any enhancement or upgrade of the **Insured's Systems** to a level beyond the state existing immediately prior to the **Cyber Event**, except to the extent that the relevant hardware or software is no longer available.

### 6.6 INFRASTRUCTURE FAILURE

any electrical, mechanical, software telecommunications, satellite or internet failure and/or interruption, including but not limited to surge, current, voltage or energy spike, brownout or blackout, outages to gas, water, telephone, cable or telecommunications, except:

- (a) in respect of Extension 3.4 **Contingent BI Loss** (if applicable), to the extent that such failure originates directly from covered **Outsourced Systems**, or
- (b) in respect of Extension 3.5 **Outage BI Loss** (if applicable), to the extent that such failure originates directly from the power supply owned and operated by the **Insured**.



#### 6.7 ASSUMED LIABILITY

any liability contractually assumed by the **Insured**, whether directly or by waiver or limitation of rights against third parties, that exceeds the ultimate liability (taking into account recourse actions) that would attach in the absence of such contractual assumption, except to the extent of covered **PCI Penalties**.

#### 6.8 INSOLVENCY

the insolvency, bankruptcy, liquidation, administration or receivership of an **Insured** or any **Service Provider** operating and administering **Outsourced Systems**.

#### 6.9 TOXIC HAZARD

the direct or indirect emission, discharge, release, scattering or presence of any:

- (a) solid, liquid or gaseous substance, waste, particle or matter, whether organic, mineral or other, or
- (b) odour, noise, vibrations, temperature variation or turbulence, waves or radiations of any kind,

contaminating or otherwise affecting air quality, the atmosphere, water quality, soils or subsoils, fauna, flora, human health or exceeding applicable statutory limits.

#### 6.10 INADEQUATE GOODS OR SERVICES OR UNDUE REMUNERATION

- (a) any **Claim** alleging an act, error or omission in the provision of or failure to provide professional services or advice by or on behalf of the **Insured**, except to the extent such act, error or omission was contributed to by a covered **Data Breach**,
- (b) any **Claim** arising out of the misrepresentation of the quality, qualities or performance of goods or services supplied by the **Insured**, or out of the defective performance, or unfitness for purpose of such goods, including any **Claim** arising out of a product recall, whether based on an actual or suspected defect in the said products or otherwise, or
- (c) any **Claim** in respect of the fees, commissions or other compensation of the **Insured** for the actual, alleged or required provision of services or supply of goods by the **Insured**.

#### 6.11 DATA PROTECTION COMPLIANCE GAPS

any measures actually or allegedly required to ensure compliance with mandatory rules applying to the collection, storage, processing or protection of **Protected Data**, except to the extent covered under **Notification Costs** or **Monitoring Costs**.

#### 6.12 BODILY INJURY AND PHYSICAL DAMAGE

- (a) any **Claim** for bodily injury or emotional distress, except to the extent of emotional distress alleged in a covered **Electronic Media Claim**, or
- (b) any physical damage to or loss of destruction of any property, except to the extent of any covered **Recovery Costs**.

#### 6.13 GOVERNMENT OR REGULATOR ACTION

any act, notice or order of any government or regulatory body or agency disrupting the operation of or access to the **Insured's Systems** or **Outsourced Systems**, provided that this Exclusion shall not apply to:

- (a) **Cyber Attacks** committed by any such body or agency against the **Insured's Systems**, or
- (b) any **Insured's Systems Disruption** as per point (c) of the Definition of that term.

#### 6.14 WAR AND TERRORISM

any actual, threatened or feared act of:

- (a) war, invasion, act of foreign enemy, hostile operations (whether war has been declared or not), civil war, rebellion, revolution, insurrection, riot or civil commotion, military or usurped power or martial law, or
- (b) violence or other intended harm to human life or health or to property for political, religious or other ideological reason and for the purposes of intimidating, coercing or harming, in part or in whole, any



government, population or segment of economy, except to the extent exclusively carried out through an actual **Cyber Attack**.

#### 6.15 RELATED PARTIES

any **Claim** against an **Insured** brought by or on behalf of:

- (a) any other **Insured**,
- (b) any shareholder of an **Insured Entity** in their capacity as such,
- (c) any entity in respect of which an **Insured** holds more than 25% of the voting rights (if applicable) or a managerial interest, or
- (d) any parent company of the **Policyholder** or subsidiary thereof.

#### 6.16 PATENTS

any actual or alleged breach of patent rights.

#### 6.17 SECURITIES CLAIMS

any **Claim** alleging a violation of any laws (statutory or common), rules or regulations regulating **Securities**, the purchase or sale or offer or solicitation of any offer to purchase or sell **Securities**, or any registration relating to such **Securities**.

#### 6.18 CHARGEBACKS

any chargeback request made to the **Insured** by, on behalf or at the instigation of a credit, debit or other card provider.

#### 6.19 LOANS AND TRADING

- (a) any actual or alleged failure by the **Insured** or any debtor of the **Insured** to pay or reimburse any loan, loan instalment or other measures other than **Notification Costs** required to ensure compliance with mandatory rules applying to the collection, storage, processing or protection of **Protected Data**.
- (b) any trading losses or liabilities incurred by the business of any **Insured Entity**, including but not limited to loss of client account and/or custom

## 7. Reporting and Handling of Incidents and Claims

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### 7.1 NOTICE

The **Insurer** shall only be liable in respect of **Cyber Events**, **Circumstances** or **Claims** and **Investigations** that have been notified in compliance with the following:

#### A. How and When to Report

- (i) The **Insurer** shall only be liable in respect of **Cyber Events**, **Circumstances** or **Claims** and **Investigations** that have been notified in compliance with the following:

Upon **Discovery** of an actual or suspected **Cyber Event** or **Circumstance**, or of a **Claim** or **Investigation**, the **Insured** shall:

- (1) contact the **Incident Coordinator** through the Hotline stated in **ITEM 7** of the Schedule, then
- (2) other than for **Emergency Response Costs**, substantiate the following in writing using the Email address stated in **ITEM 7** of the Schedule:
  - (i) any actual, suspected or potential incident, dates, persons or entities involved or affected including potential claimants or data subjects, and the underlying alleged any suspected wrongdoings,
  - (ii) the actual or anticipated consequences, including claims and losses, of the actual or suspected **Cyber Event**, **Claim** or **Investigation**,

- (iii) in respect of **Circumstances** only, the reason to anticipate a **Cyber Event**, and
- (iv) any report issued by the **IT Response Team** under [3.7 Preventive Consulting Services](#).

(ii) Such full notice shall be given as soon as practicable within the **Policy Period** or, where this has not been reasonably possible, no later than thirty (30) days after the end of the **Policy Period**.

#### B. [Notice of Single Events](#)

If a **Circumstance** or **Cyber Event** has been **Reported** pursuant to [A.](#) above, then any subsequent **Circumstance**, **Cyber Event**, **Claim** or **Investigation** which are part of the same **Single Event** as such reported **Circumstance** or **Cyber Event** shall be considered **Reported** during the **Policy Period**, provided that each of them has been individually reported as soon as practicable in accordance with the provisions of [7.1A\(i\)](#) above.

## 7.2 INCIDENT MANAGEMENT

Upon contact through the Hotline, the **Incident Coordinator** will liaise with the **Insured** and coordinate incident management in respect of any actual or suspected **Cyber Event** to optimise the response, minimise or mitigate **Loss** and facilitate **Loss** settlement.

In particular, the **Incident Coordinator** shall:

- (i) recommend or approve the necessary **Emergency Response Costs**,
- (ii) in respect of **Event Management Costs**:
  - a. be entitled to give prior written consent on behalf of the **Insurer** in respect of the appointment of a **Legal Response Team**, **IT Response Team**, or **PR Response Team** other than those named in the Schedule;
  - b. recommend or approve the necessary **PR Costs**,
- (iii) recommend or approve the necessary **E-threat Response Costs**,
- (iv) coordinate the action of all specialists involved, whether pre-agreed before the inception of this Policy or appointed post-incident with the **Insurer's** prior written consent;
- (v) swiftly refer to the **Insurer** any request for prior written consent in respect of **Monitoring Costs**, **Defence Costs**, settlement agreements to end a **Claim**, **Investigation Costs** and **Revamp Advice Costs** (where applicable), and will communicate the **Insurer's** answer to the **Insured**, and
- (vi) guide (but not advise) the **Insured** through the **Reporting** process and the proof of **BI Loss** as stipulated in [7.1 Notice](#) and [7.3 BI Loss Valuation](#).

**Please note** – it is agreed and understood that:

1. the **Incident Coordinator** shall act according to the terms and conditions of the Policy but is not entitled to advise the **Insured** on cover hereunder. Except in respect of the approval of **Emergency Response Costs** or **PR Costs** incurred as part of **Event Management Costs**, the **Insurer** shall not be bound by recommendations made or actions taken by the **Incident Coordinator**,
2. the **IT Response Team** and **PR Response Team** are always deemed appointed by or on behalf of the **Insured** only, even where the **Incident Coordinator** may facilitate or coordinate instructions to those specialists, while the **Legal Response Team** shall be deemed jointly retained by the **Insurer** and the **Insured**.

## 7.3 BI LOSS VALUATION

**BI Loss** shall be calculated following adjustment as the sum of:

- the Loss of Net Profit (see [A.](#) below),
- the Increased Costs of Working (see [B.](#) below) and
- the Additional Increased Costs of Working (see [C.](#) below),

incurred by the **Insured Entity** during the Indemnity Period stated in [ITEM 6](#) of the Schedule directly and exclusively as a result of an **Insured's Systems Disruption** or, if covered, an **Outsourced Systems Disruption** (hereinafter, a "Systems Disruption").

A. [Loss of Net Profit](#)

Loss of Net Profit shall be the reduction in the net profits which the **Insured Entity** would have earned in the absence of a Systems Disruption, calculated:

- (i) by reference to the accounting principles applied by the **Insured Entity** and declared to the **Insurer** at placement, failing which they shall comprise net profits before payment of income taxes, applying commonly accepted accounting principles;
- (ii) taking into account:
  - a. the **Insured Entity's** revenues generated and costs incurred during each of the 12 months preceding the Systems Disruption as shown in the **Insured Entity's** accounts,
  - b. any factors, whether specific to the **Insured Entity's** business or otherwise, which would have reduced the net profits during the Indemnity Period in the absence of the Systems Disruption, and
  - c. any contractual reductions suffered or contractual credits given by the **Insured Entity** to reflect reduced service by the **Insured Entity** to relevant **Third Parties**, with the exception of:
    - any contractual penalties that bear no reasonable relationship to the **Third Party's** actual loss,
    - the cost of meeting any claim by a **Third Party** for damages,
    - any actual or alleged lost business opportunities or reputational damage,
    - the costs of removing errors, weaknesses or vulnerabilities from, or the costs of any enhancement or upgrade of, the **Insured's Systems** or **Outsourced Systems**, or
    - any statutory or regulatory fines or penalties.
- (iii) deducting the amount of:
  - a. any recoveries from liable parties in respect of the Systems Disruption and its consequences,
  - b. any savings which the **Insured Entity** is or should be able to make in fixed or variable costs, including taxes, as a result of or following the Systems Disruption,
  - c. any benefit gained by the **Insured Entity** from the wider impact on the business of competitors of systems disruptions of a similar sort, and
  - d. any discount to reflect any underinsurance of the **Insured Entity's** anticipated net profits, as declared at placement.

B. [Increased Costs of Working](#)

Increased Costs of Working are any external costs and expenses incurred by the **Insured Entity** in the realistic and reasonable expectation of thereby reducing any Loss of Net Profit that would otherwise be covered hereunder, of an amount at least equal to such costs and expenses, whether or not that result is actually achieved.

Increased Cost of Working shall not include:

- (i) the fees of any forensic IT professionals,
- (ii) any **Revamp Advice Costs** or the costs of any enhancement or upgrade of the **Insured's Systems** or **Outsourced Systems**, or
- (iii) any professional legal costs.

C. [Additional Increased Costs of Working](#)

Additional Increased Costs of Working are those additional operating expenses, including payroll, taxes, interest and rents, that are necessarily incurred to enable the **Insured Entity** to continue trading following a Systems Disruption with the minimum practicable insured Loss of Net Profit.

Increased Cost of Working shall not include the fees of any forensic IT professionals, any **Revamp Advice Costs** or any costs incurred for the enhancement or upgrade of the **Insured's Systems** or **Outsourced Systems**.





D. [Expert Resolution](#)

If the **Insured** and the **Insurer** do not agree on the valuation of **BI Loss** valuation, the latter shall be determined in accordance with the calculation method set out above by an independent loss adjuster mutually agreed by them, acting as an expert and not an arbitrator.

The costs of such expert determination shall be borne equally by the **Insured** and the **Insurer**.

#### 7.4 ALLOCATION

A. [Mutual Agreement](#)

The **Insurer** shall pay only those amounts or portions of **Loss** relating to matters, persons and/or entities covered hereunder. If any **Cyber Event** involves both covered and non-covered matters, matters, persons and/or entities, the **Insured** and the **Insurer** shall use their best efforts to determine a fair and proper allocation of the **Loss** covered hereunder.

B. [Expert Resolution](#)

If an allocation cannot be agreed as per A. above, it shall be determined by a legal counsel mutually agreed by the **Insured** and **Insurer** acting as an expert and not an arbitrator. The expert determination shall be based upon the written submissions of the parties with the support, as necessary, of mutually agreed information technology experts. There shall be no obligation on such counsel to provide reasons unless specifically requested by either party.

The costs of such expert determination shall be borne equally by the **Insured** and the **Insurer**.

#### 7.5 SUBROGATION AND RECOVERIES

- (i) The **Insurer** shall be subrogated to all of the rights of recovery of the **Insured** to the extent of all **Loss** payments. The **Insured** shall do nothing to prejudice such rights of recovery, shall provide to the **Insurer** all information, assistance and cooperation, and shall do everything necessary to secure any rights, including the execution of any documents necessary to enable the **Insurer** effectively to bring suit in the name of the **Insured** whether such acts become necessary before or after payment by the **Insurer**.
- (ii) To the fullest extent permitted by law, any recoveries, whether effected by the **Insurer** or the **Insured**, following the payment of **Loss** hereunder and after deducting the actual cost of obtaining such recovery but excluding the own labour or establishment costs of the **Insured**, will be allocated in the following order:
  - (a) initially, to reimburse the **Insured** for any **Loss** which exceed the amount of **Loss** paid under this Policy (disregarding the amount of any retention applicable),
  - (b) subsequently, to reimburse the **Insurer** for any payment made for such **Loss**, and
  - (c) finally, to reimburse the **Insured** for such **Loss** sustained by the **Insured** by reason of any applicable retention.

#### 7.6 FRAUDULENT CLAIMS

If the **Insured** reports any **Cyber Event** or **Circumstance** hereunder knowing it to be, in part or in whole, part false or fraudulent as regards amounts or otherwise, then all deriving **Loss** (including the **Loss** arising from **Cyber Events** or **Circumstances** having the same originating cause) shall be excluded from cover and any portion of such **Loss** already paid by the **Insurer** shall be immediately refundable by the **Insured** or **Policyholder**.

## 8. General Conditions

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### 8.1 CHANGE IN CONTROL | AUTO RUN-OFF

In case of a **Change in Control** during the **Policy Period**,

- (a) the **Policyholder** shall give the **Insurer** written notice thereof as soon as practicable, and
- (b) cover hereunder will continue until the end of the **Policy Period** but solely with respect to any **Cyber Events** actually or alleged, deemed or suggested to have arisen before the effective date of such **Change in Control**.

## 8.2 REPRESENTATIONS AND SEVERABILITY

Knowledge of an **Insured** shall not be imputed to nor affect entitlement to cover of any other **Insured**, save for that of **Responsible Persons** of the **Policyholder**, which shall be imputed to all **Insureds**.

## 8.3 PREMIUM PAYMENT

The **Insurer** may cancel from inception any coverage under this Policy for non-payment of premium within thirty (30) days from the Inception Date stated in **ITEM 3(a)** of the Schedule, by sending no less than five (5) days' written notice (including by Email) to the **Policyholder** at the registered address stated in **ITEM 2** of the Schedule or via the insurance broker.

## 8.4 NOTICES AND AUTHORITY

The **Policyholder** shall act on behalf of all **Insureds** with respect to the giving and receiving of any notice required under this Policy, the payment of all premiums, the allocation of **Loss**, the request for services under **3.7 Preventive Consulting Services**, the declaration of risk and execution of this Policy and any amendments thereto.

## 8.5 INTERPRETATION

(a) Any reference in this Policy to:

- (i) the singular shall include the plural and vice versa; and
- (ii) the masculine shall include the feminine and vice versa; and
- (iii) a position or title or legal status of an individual shall include the equivalent position in any other relevant jurisdiction.

(b) Policy headings and titles are for reference only and shall have no interpretational value.

## 8.6 APPLICABLE LAW AND JURISDICTION

This Policy is to be governed by, and its terms are to be construed in accordance with the applicable law stated in **ITEM 14** of the Schedule. Any dispute or difference arising under or in respect of this Policy is to be subject to and determined within the exclusive jurisdiction of the laws of the country stated in **ITEM 15** of the Schedule.

## 8.7 ENTIRE AGREEMENT

By acceptance of this Policy, the **Insured** and the **Insurer** agree that this Policy (including the Proposal and any materials submitted therewith) and any written endorsements attached hereto constitute the sole and entire agreement between the parties with respect to this insurance. Any prior agreement or understanding between the parties is therefore no longer valid.

## 8.8 ASSIGNMENT

This Policy shall not be assigned without the prior written consent of the **Insurer**, and any other purported assignment shall be null and void.

## 8.9 OTHER INSURANCE OR INDEMNIFICATION

Unless otherwise required by law, this Policy shall always apply in excess of any other valid and collectible insurance or indemnification available to the **Insured**, except in respect of any **Emergency Response Costs**.

## 8.10 TERRITORY

This Policy applies to **Cyber Events** actually or allegedly taking place and to **Claims** made anywhere in the world.

## 8.11 THIRD PARTIES RIGHTS

Nothing in this Policy is intended to confer any directly enforceable benefit on any third party other than an **Insured**, whether pursuant to the Contracts (Rights of Third Parties) Act 1999 of England and Wales, any equivalent or similar legislation, regulations or rules in any other jurisdiction or otherwise



## APPENDIX 1 – INDIVIDUAL ID PROTECTION SERVICES BY



Our special Individual Identity Protection Services are provided by our Partner **CSID, a part of Experian** to monitor non-credit personal data.

**CSID CyberAgent®** is a proprietary technology that proactively detects stolen personally identifiable information (PII) and compromised confidential data. It is the only identity monitoring solution designed for proactive cyber detection on an international level – breaking language barriers and detecting identity theft across the globe.

At any point in time, **CyberAgent®** technology scours the Internet scanning websites, blogs, bulletin boards, peer-to-peer sharing networks and IRC chat rooms, in total thousands of websites and millions of data points, to identify the illegal trading and selling of personal information and alert registered members and consumers if their personal information is targeted.

For more details, please visit <https://uk.csid.com>.

SAMPLE



## APPENDIX 2 – CYBER MENU

### Get Informed!

#### - **Executive briefing on the General Data Protection Regulation (GDPR)**

Goal: Equip attendees with focused learning over a short period.

Provider: DAC Beachcroft (senior lawyers)

This briefing session will cover:

- An overview of the key obligations under the GDPR.
- What it means for your business.
- The risks of non-compliance.
- Governance structures.
- What your company must do before 25 May 2018 when the GDPR comes into force.

Availability: TBD

Format: 1 hour - ideal for invitational speaker slots at board meetings or away days (also available via conference call).

Cost (including taxes): \$800 or equivalent

#### - **General Data Protection Regulation (GDPR) training workshop**

Goal: create awareness and organisational engagement for GDPR change programmes.

Provider: DAC Beachcroft

This comprehensive training workshop including case studies covers:

- Why data protection is important, what data it applies to and to whom it applies.
- The obligations relating to personal data that employees should be aware of.
- Engaging and contracting with third parties.
- Data protection governance.
- What happens when it goes wrong: fines, penalties and enforcement steps taken by regulators.
- Practical steps that your organisation can take to ensure GDPR compliance.

Availability: TBD

Format: Half-day training - ideal for groups of senior managers and business unit leaders

Cost (including taxes): \$2.300 or equivalent

#### - **Threat briefings**

Goal: Get monthly update on cyber threats over a dedicated and tailor-made web presentation.

Provider: Cyber Scout

Monthly briefings tailored according to your company profile (size, business, presence, systems...) to get the latest cyber-related news and ask your questions to Cyber specialists.

Availability: Worldwide.

Format: Initial meeting to define parameters + 12 sessions of 45 minutes (incl. Q&A).

Cost (including taxes): \$3.500 or equivalent



## Get ready!

### - **Data breach response plan**

Goal: draft a bespoke data breach response plan for your organisation.

Provider: DAC Beachcroft

The plan will:

- Ensure compliance with regulatory guidance
- Enable you to identify the necessary decision makers
- Identify escalation methods and reporting lines.
- Help you prepare for a data breach.

Availability: TBD

Format: TBD

Cost (including taxes): \$2.300 or equivalent

### - **Breach Response Planning exercise**

Goal: Test your company with a “easy to run” data breach exercise.

Provider: Cyber Scout

This workshop involves:

- Analysis of current documented processes regarding breach response.
- In person or Webex exercise involving key stakeholders (CTO, CFO, Technical support, Legal, HR and PR).
- Presentation of 3/4 breach scenarios.
- Summary of all decisions taken, improvement tips and comparison to best practices

This would result in a detailed list of improvement that your company could add to its Breach Preparedness.

Availability: TBD

Format: 3 hours exercise

Cost (including taxes): \$1.650 or equivalent

### - **Data breach response workshop**

Goal: Test your company with an extensive live data breach exercise.

Provider: DAC Beachcroft

During this workshop, attendees will:

- Learn and understand the local legal obligations relating to data breaches involving personal and sensitive data.
- Understand how to assess the company’s risk, risk appetite and potential impact of data breaches.
- Understand the essential technical approaches to breach containment, response and remediation.
- Understand simple preventative measures that can be taken to avoid data breaches.

Following the workshop, a detailed report will be provided setting out findings from the workshop and guidance on remediation actions.

Availability: TBD

Format: Full day training (the afternoon will be devoted to a full data breach simulation)

Cost (including taxes): \$7.600 or equivalent



#### - **Media training session**

Goal: Prepare your company and your people to face the media with confidence, teaching them how perform brilliantly and deal calmly with the toughest of questions.

Provider: Fleishman Hillard Fishburn

A 20 years' experience in television journalist alongside an experienced camera operator will analyse trainees' current performance and practice new techniques for all types of media interviews. By the end of each session they aim to have achieved:

- A well-rehearsed approach to your agreed messages, along with a natural, personal and relaxed interview style
- Confidence at handling a broad range of different interviews
- Techniques for controlling an interview and getting the most from each encounter
- Tactics to deal with unexpected and difficult questions

This bespoke, practical and realistic media training is fully adapted to your exact needs (work is done ahead of trainings to develop scenarios and interviews tailored to your organisation).

Availability: TBD

Format:

Option 1 - Group training sessions: Three-hour session for between two and four trainees (three practice interviews by trainee)

Option 2 - One-on-one sessions (recommended for senior executives): Two-hour session (five practice interviews)

Cost (including taxes):

Option 1- Group training sessions: \$5.800 or equivalent

Option 2- One-on-one sessions: \$4.600 or equivalent

#### **Get assessed!**

#### - **General Data Protection Regulation (GDPR) Healthcheck**

Goal: measure your GDPR state of advancement.

Provider: DAC Beachcroft

You will receive a report detailing:

- A review of your compliance with current data protection law and how your data is secured.
- Key risk areas for you to address under the GDPR.
- A high level implementation plan for making those changes before the GDPR comes into effect in 2018.

Availability: TBD

Format: 1 day on site visit + interviews with key stakeholders.

Cost (including taxes): \$11.500 or equivalent

#### - **Cyber vulnerability assessment**

Goal: Get a clear understanding of your current vulnerabilities and some recommendations to fix them.

Provider: Cyber Scout

This service includes internal and external network assessments.

This vulnerability assessment used a combination of automated tools and manual techniques to find the vulnerabilities in your network, both from the perspective of an outside attacker and from the perspective of an insider.



At the end you will get 2 reports: a technical report with recommendations for the CTO to fix the vulnerabilities and an executive report summarizing the vulnerabilities in business terms.

Availability: TBD

Format: 2 hours initial Webex meeting (gathering intel on your company's networks and web presence) + up to 2 weeks testing work (for large and complex systems) coordinated with a point of contact +Final Webex session to answer all questions and agree on a course of action to address each vulnerability.

Cost (including taxes): \$10.800 or equivalent

SAMPLE





**TOKIOMARINE**  
**HCC**

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### **Why Tokio Marine HCC**

Tokio Marine HCC is a leading specialty insurance group conducting business in approximately 180 countries and underwriting more than 100 classes of specialty insurance. The company is made up of highly entrepreneurial teams equipped to underwrite special situations, companies and individuals, acting independently to deliver effective solutions. Our products and capabilities set the standard for the industry, as many of our nearly 2,600 employees are industry-leading experts.

Tokio Marine HCC's major domestic insurance companies have financial strength ratings of "AA- (Very Strong)" from Standard & Poor's Financial Services LLC, "A++ (Superior)" from A.M. Best Company, Inc., and "AA- (Very Strong)" from Fitch Ratings; its major international insurance companies have financial strength ratings of "AA- (Very Strong)" from Standard & Poor's Financial Services LLC.\*

Tokio Marine HCC is part of Tokio Marine, a premier global company with a market cap of approximately \$31 billion.\*\*

\*At the time of printing.

\*\*As at 31.12.2016

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