

# Our TRI team

North America



Shane de Burca

Head of TRI – North America

New York, USA



International



Adrià Vázquez

Head of TRI – International

Barcelona, Spain



TOKIO MARINE  
HCC

A.J. Kritzman

TRI Underwriting Manager  
North America

New York, USA



John Csuka

TRI Senior Underwriter

New York, USA



Cameron Williamson

TRI Senior Underwriter

Houston, USA



Joseph Castelli

TRI Underwriter

Houston, USA



Miguel Hernández

TRI Manager  
SE, Nordics, LatAm

Barcelona, Spain



Birgit Rummel

TRI Manager  
DACH & CEE

Munich, Germany



Nuala Read

TRI Manager  
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London, UK



Thomas Burke

TRI Manager  
APAC

Sydney, Australia



Laura Román

TRI Underwriting Manager  
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Barcelona, Spain



Herminia Pérez

TRI Senior Underwriter

Barcelona, Spain



Magdalena Gmur

TRI Senior Underwriter

Barcelona, Spain



Nisha Gandhi

TRI Underwriter

London, UK



Xin Ying See

TRI Underwriter

Singapore



Alex Casanovas

TRI Senior Underwriter

Barcelona, Spain



Juan Velázquez

TRI Underwriter

Barcelona, Spain



Meghan Moody

TRI Junior Analyst

London, UK



Jordan Schwarz

TRI Underwriter

Singapore



Roger Gordó

TRI Underwriter

Barcelona, Spain



Leo Gradinaru

TRI Underwriter

Barcelona, Spain



Roshan Menon

TRI Underwriter

Sidney, Australia



Cassandra Lim

TRI Underwriter

Sidney, Australia



# Meet the TRI Team – North America Management



**Shane de Burca**  
Head of TRI North America

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Shane is a qualified attorney specializing in M&A and holds more than 20 years' experience across private legal practice and the insurance industry. He is now Head of North America of our Transaction Risk Insurance team.

Before joining Tokio Marine HCC in 2017, Shane was Chief Counsel Underwriter at Concord Specialty Risk. Prior to that, he was in legal practice at Davis Polk, and Chadbourne (now Norton Rose).

His insurance career has focused on specialist transaction risk products including Representations & Warranties Insurance (RWI) and Tax Indemnity.



# Meet the TRI Team – North America



**A.J. Kritzman**  
TRI Underwriting Manager  
North America

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A.J. is a qualified attorney specializing in M&A and now Senior Underwriter focusing on underwriting Reqs and Warranties insurance (RWI) for North American M&A deals.

He holds over 20 years' experience across the insurance industry, private legal practice and public accountancy. Prior to joining Tokio Marine HCC in 2018, A.J. was Senior Counsel, M&A Underwriting at Concord Specialty Risk.

A.J. is the go-to RWI underwriter for inbound Japanese deals. He also instructs junior team members on underwriting deals and negotiating policy language. He is a knowledge leader on the nuances of underwriting U.S.-style deals.



**Matthew Aslan**  
TRI Senior Analyst &  
Operations Coordinator

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Matt joined the Tokio Marine HCC team in 2021 as a TRI Underwriting Analyst.

Previously, he was an Underwriter at Berkshire Hathaway and an M&A Analyst at Concord Specialty Risk and Ethos Specialty Insurance Services.

Matt holds a Bachelor's degree in Political Science from Oregon State University



# Meet the TRI Team – North America



**John Csuka**  
TRI Senior Underwriter

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John is a qualified attorney specializing in M&A and now Senior Underwriter focusing on underwriting Reqs and Warranties insurance (RWI) for North American M&A deals.

He holds over 10 years' experience in private legal practice. Before joining Tokio Marine HCC in 2019, he was a Senior Associate in the Corporate and Finance practice group of Arnold & Porter.

He is a graduate of Brown University with a Bachelor's degree in Political Science and went on to obtain his doctorate degree (JD) from Fordham University School of Law.



**Cameron Williamson**  
TRI Senior Underwriter

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Cameron joined Tokio Marine HCC in 2021.

Prior to joining the company, he was an Associate Attorney at the law firms Kirkland & Ellis and Smith Anderson.

He comes from a background in private legal practice, specializing in Mergers and Acquisitions (M&A), and is licensed in the states of New York, Texas and North Carolina. Cameron is qualified *Juris Doctor* from Duke University of Law.



# Meet the TRI Team – North America



Joseph Castelli  
TRI Underwriter

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Before joining Tokio Marine HCC in 2022, Joseph was a senior associate in the mergers and acquisitions practice group of White & Case LLP.

He is licensed in the states of New York and Texas and received his Juris Doctor degree from New York University.



Jonathan Ellis  
TRI Underwriting Analyst

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Jonathan joined Tokio Marine HCC in 2019 as TRI Underwriting Analyst supporting the underwriting of Reps and Warranties insurance (RWI) for North American M&A deals.

Previously, Jonathan interned with Cantor Fitzgerald's equity compensations department.

Jonathan holds a Bachelor's degree specializing in Finance from the University of Miami's business school.



# International Team Managers



**Adrià Vázquez**  
Head of TRI International

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Adrià joined Tokio Marine HCC in 2012 and, currently, leads the International team.

In addition to almost a decade of accumulated TRI underwriting acumen across Europe and APAC, Adrià is experienced in business development and the setup of new underwriting operations.

Adrià holds a Bachelor's degree in Business Administration and a dual Master's degree in International Management and Marketing from ESADE Business School.

He speaks Catalan, Spanish and English.



# Meet the TRI Team International



**Laura Roman**  
TRI Underwriting Manager  
International

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Laura is a qualified Spanish lawyer with more than 20 years of professional experience, she is the TRI Underwriting Manager International.

Since her incorporation to the team, she has underwritten M&A transactions worldwide and now leads the development of policy wordings and underwriting principles, coordinates the team's technical training and handles knowledge sharing, while providing underwriting support to the different regional teams in Europe and APAC.

Laura speaks Spanish, English, French and Catalan



**Alex Casanovas**  
TRI Senior Underwriter

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Alex joined Tokio Marine HCC's Barcelona office in 2015 as an Analyst on the Financial Lines team. He then transitioned to TRI in 2016 and is, currently, TRI Senior Underwriter based in Barcelona.

Alex underwrites M&A globally, with a particular focus on international deals. He has a sound knowledge base on accounting and surrounding corporate valuation matters.

He graduated with both a Bachelor's degree in Business Administration and a Master's degree in Finance from ESADE Business School.

Alex speaks Catalan, Spanish and English.



**Roger Gordó**  
TRI Underwriter

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Roger is a Spanish qualified lawyer who joined Tokio Marine HCC in 2023.

He is specialist in Tax M&A and has solid expertise in advising at a number of top-level Spanish firms on tax matters related to domestic and cross-border transactions. He is also an Associate Professor in Tax Law at ESADE.

Roger holds a Degree in Law and a dual Master's in Tax Advisory and Legal practice Law from ESADE

He speaks native Catalan and Spanish, has full proficiency of English and work proficiency of French.





# Meet the TRI Team – SE, Nordics, LatAm



**Miguel Ángel Hernández**  
TRI Manager  
Southern Europe

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Miguel joined Tokio Marine HCC in 2012 and, currently, leads our Southern European team.

He is a qualified Spanish lawyer, specialising in corporate and commercial law as well as M&A transactions and has worked in the M&A industry for over 15 years. He has concentrated on both the legal and the underwriting side of this industry and developed a strong international focus. As such, his extensive experience spans many jurisdictions including Asia Pacific, Continental Europe, Latin America and the UK.

Miguel speaks Catalan, Spanish and English.



**Herminia Pérez**  
TRI Senior Underwriter

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Herminia is a Spanish qualified lawyer. She holds a Bachelor's degree in Law and a Master's degree in Business Law and Industrial & Intellectual Property, both from the University of Barcelona.

Herminia joined Tokio Marine HCC in 2017 as an intern and in a short time has ascended to now hold the position of Senior TRI Underwriter, focusing mainly on our French and Benelux portfolio.

Herminia speaks French, Spanish, English and Catalan.



# Meet the TRI Team – SE, Nordics, LatAm



Juan Manuel Velazquez  
TRI Underwriter

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Juan Manuel joined Tokio Marine HCC in 2021 as a Junior Underwriter.

He holds a Lawyer degree from the Universidad Nacional de Rosario and a Master's degree in International Business Law from the Université Toulouse I Capitole. During the past years, he has held different positions as a junior associate of a law firm in Argentina and legal counsel for ATR, a French J-V of Airbus.

Juan Manuel speaks Spanish, French, English, and Italian.



Leo Gradinaru  
TRI Underwriter

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Leo joined Tokio Marine HCC in 2019, focusing on the Southern European region.

Previously, he interned at two law firms and also worked for SegurCaixa. He holds a Bachelor's degree in Law jointly from Universitat Jaume I and Universitat de Barcelona as well as Master's degree in Investment Treaty Arbitration from the University of Uppsala in Sweden.

Leo speaks Spanish, Catalan, Russian, Romanian, English and Italian.



# Meet the TRI Team – DACH & CEE



**Birgit Rummel**  
TRI Manager  
DACH & CEE

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Birgit leads our Transaction Risk Insurance team for DACH & CEE. She is a qualified German lawyer specialising in Corporate Finance and M&A.

Before joining Tokio Marine HCC in 2016, Birgit worked at Munich Re for over 14 years. She has a proven track record of handling complex cross-border transactions and combines insurance and reinsurance know-how with market-management experience.

She holds an Executive Master's degree in International Business and Law from H.S.G., in Switzerland.

Birgit speaks German, English and Spanish.



**Magdalena Gmur**  
TRI Senior Underwriter

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Magdalena graduated from the Faculty of Law and Administration of the University of Warsaw and completed a course in US law at the Center for American Law Studies co-organised by the University of Warsaw and the University of Florida Levin College of Law. She is a qualified attorney, admitted to the Warsaw Bar Association since 2016.

She started as a TRI Underwriter for Tokio Marine HCC in 2019 and was previously an Associate at DLA Piper Giziński Kycia sp.k.

Magdalena speaks native Polish and is fluent in English, French and Spanish.



# Meet the TRI Team – UK



**Nuala Read**  
TRI Manager  
UK

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Nuala joined Tokio Marine HCC in 2017. Currently, she leads our UK team in their offering of tailored insurance coverages to clients involved in M&A deals.

Nuala has worked in the insurance industry for over 25 years. Her career has focused predominantly on both the broking and the underwriting of M&A insurance products. Her vast experience in this field has seen her place hundreds of specialist M&A policies that often sit alongside complex deal structures. Thanks to this, Nuala is heavily consulted in the development of M&A insurance policies that bring value to both deal parties.

Nuala is ACII qualified and holds a degree from Bristol University.



**Nisha Gandhi**  
TRI Underwriter

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Nisha joined the TRI London team as TRI Underwriter in 2023.

She is a qualified lawyer, with more than five years of experience in advising international private equity and corporate clients on their M&A transactions. Most recently, she was a broker in Marsh India's PEM&A Transaction Liability team in India for two years.

Nisha holds a Bachelor of Commerce, Accounting and Business/Management and speaks English, Hindi, Gujarati and Sindhi.



**Meghan Moody**  
Junior TRI Analyst

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Meghan joined the London team as a junior TRI Analyst in 2022. She started in the insurance industry in 2020 and has moved into M&A insurance from Tokio Marine HCC's Japanese division.

She has an Economics degree from Manchester University and is currently working towards her CII diploma.

Meghan speaks fluent Japanese and English



# Meet the TRI Team – APAC



**Thomas Burke**  
TRI Manager APAC

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Thomas is a trained lawyer with over 10 years of M&A experience. He returned to Sydney Australia, from the UK, to join the Tokio Marine Group in 2018. Currently, he leads the APAC team.

Prior to this, he spent almost six years as a corporate lawyer, advising on a variety of cross-border transactions. Initially, he practiced for a top-tier law firm in Sydney, and subsequently, he practiced at a US law firm in London. His most recent position was as a TRI broker for Hemsley Wynne Furlong LLP in London.

Thomas graduated with a Bachelor's degree in Social Science from the University of Sydney and has a Bachelor's degree in Law from The Australian National University.



**Xin Ying**  
TRI Underwriter

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Xin Ying joined Tokio Marine HCC's Singapore office in 2021 as a TRI Underwriter focusing on the Asia Pacific region.

Prior to this, Xin Ying spent five years in practice as a corporate lawyer where she advised on a range of cross-border M&A transactions in various industry sectors.

She graduated with a Bachelor's degree in Law from the National University of Singapore.

Xin Ying speaks English and Chinese.



# Meet the TRI Team – APAC



Jordan Schwarz  
TRI Underwriter

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Jordan joined Tokio Marine HCC in 2022 focusing on the APAC region.

With almost a decade of Insurance and M&A experience in Europe, APAC and US. Jordan began his journey in London and the Lloyds Market. before moving to Singapore.

Jordan is CertCII qualified.



Cassandra Lim  
TRI Underwriter

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Cass is a qualified advocate and solicitor in Malaysia and now an Underwriter based in Singapore.

She holds over 9 years of experience in private legal practice specialising in corporate commercial, private equity and cross border M&A, and have advised a range of Malaysian as well as international institutional investors and operating businesses.

Cass is a graduate of the University of Reading, United Kingdom with a Bachelor of Laws and went on to obtain her postgraduate diploma from the University of the West of England, United Kingdom.



Roshan Menon  
TRI Underwriter

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Roshan is a qualified chartered accountant who joined Tokio Marine HCC's Sydney office in 2023 as a TRI Underwriter focusing on the Asia Pacific region.

Prior to joining, he worked for 8 years at Deloitte Australia, across several roles most recently performing financial due diligence in Deloitte's M&A Transaction Services practice.

He holds a Bachelor of Commerce from the University of New South Wales.

Roshan speaks English and Malay.





# Meet the TRI Team – Our Assistants



**Ana Carolina Aguilar**  
TRI Underwriting  
Support Manager

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Ana Carolina joined Tokio Marine HCC in 2016, originally working on the Operations team. She later moved on to be a TRI underwriting assistant and, currently, leads our TRI Administrative Team.

Ana Carolina is a qualified Venezuelan journalist specialised in audio-visual communications and holds a Master's degree in Administration and Business Management from EAE Business School in Barcelona, Spain.

Ana Carolina speaks Spanish and English.



**Anna Homa**  
TRI Underwriting Assistant

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Anna joined Tokio Marine HCC in 2020 working directly for the TRI admin team.

Previously, she gained valuable experience in Customer Service working at Amway Business Centre Europe in Krakow, Poland, and Colt Technology Services in Barcelona, Spain. she also worked for Emirates Airline, allowing her to see the world and discover new cultures.

Anna holds a Master's degree in Incentive and Business Tourism, and a Bachelor's degree in Tourism and Travel Services Management.

Anna speaks Spanish, Polish and English.



**Isabel Álvarez**  
TRI Underwriting Assistant

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Isabel joined Tokio Marine HCC in 2021 as TRI Underwriting Assistant.

She has vast experience working as an Assistant Manager in the real estate and hospitality industries.

Isabel has a Bachelor's degree in Tourism from the Universidad de Vigo, and a Master's degree in Business Administration from Eude.

Isabel speaks native Spanish, Gallego and German and is fluent in English and French.



# Meet the TRI Team – Our Assistants



**Frances Radcliffe**  
TRI Underwriting Assistant

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Frances joined Tokio Marine HCC in 2023 as a TRI Underwriting Assistant.

She has years of experience working in both administrative positions and operations for several startups in Barcelona.

Frances has a degree in sustainable and graphic design from the University of California, Davis.

She speaks English natively, is fluent in Spanish, and has a good understanding of Catalan



**Gemma Castro**  
TRI Underwriting Assistant

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Gemma joined the Tokio Marine HCC team in 2020 as a TRI Underwriting Assistant.

Previously, she practiced Law at different advisory firms in the banking and telecommunications industries.

Gemma holds a Bachelor's degree in Law from the Universidad Europea de Madrid and obtained a Bachelor of Civil Law, specializing in Commercial, Negotiation & Dispute Resolution from McGill University in Canada.

Gemma speaks Spanish, Gallego, English and French.



**Libelle Vargas**  
TRI Underwriting Assistant

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I joined Tokio Marine HCC in January 2022 as an agency temp and became permanent in May 2022.

She has over 6 years' experience working in the administrative field providing high level support to top executives.

Libelle has a degree in Business Administration from Westchester Community College and is currently working on his Bachelors degree in Business from the City of New York School of Professional Studies.





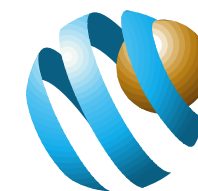


## Transaction Risk Insurance

As well as holding extensive experience and in-depth knowledge of worldwide transaction risk related issues, our dedicated transaction risk insurance team of underwriting, lawyers and claims specialists offers a fast and efficient service.

Being internationally focused means that, wherever you are based, we have the intelligence to help you close the deal successfully.

We know...  
Transaction  
Risk



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**HCC**



# THANK YOU!

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